



Medicare compliance comparison chart

KEY AREAS	VENDOR	SEDGWICK
Service offering		
Prepares Medicare Set Asides (MSAs)	●	●
Conducts Medicare lien resolutions	●	●
Prepares medical cost projections	●	●
Focusing on the client's goals		
The primary focus is on moving the case towards settlement		●
Finds the best alternative to settling a case that does not require an MSA		●
Provides free Medicare concierge service for clients and examiners		●
Ensures compliance with Medicare best practices for the client, the carrier and Sedgwick		●
No hidden fees or costs associated with our services		●
Checks accuracy of Medicare reporting on every assignment		●
Can provide customized result reports		●
Reducing MSAs		
STAR program used to reduce MSA allocations prior to submission*		●
A dedicated registered nurse contacts physicians to obtain clarification and documentation that is accepted by the Centers for Medicare and Medicaid Services (CMS) to reduce MSAs		●
Customized process that benefits the client and reduces costs		●
Advanced technology – Medical records are scanned using proprietary software for key words to find cost-driving medications and services		●
Two nurses review every MSA to ensure accuracy and quality		●
Transparency and convenience		
Reduces work for examiners (no copying of medical records)		●
Places key information directly into claims system so progress is quickly tracked		●
Identifies Medicare Advantage Plans to lower conditional payment exposure		●

VERIFIED STRATEGIC TARGETED ALLOCATION REDUCTION (STAR) SAVINGS*

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
\$7,244,615	\$8,636,400	\$18,421,538	\$23,702,657	\$25,146,344	\$38,987,424	\$37,740,022	\$32,252,858	\$57,185,865	\$74,256,427

*Savings are only recorded if CMS approves the MSA. If CMS does not approve it, we do not consider it a "savings" for our clients.