

Why choose CHS?

Service, expertise, results

CompManagement Health Systems (CHS) is dedicated to providing seamless solutions to help injured employees recover and return to work, and help employers control expenses. We have approximately 30,000 active clients including employers of all sizes operating in various industries across the state. Our experienced team helps them reduce lost time and medical costs – and ultimately gain more control over their premiums. CHS performs well in many key areas that drive results for employers. Below are a few examples.

nearly
\$16M

Medical bill savings

CHS secures medical savings for clients through network reductions, clinical edits and negotiations with providers. As of March 2014, our state-of-the-art bill review and re-pricing software reduced medical costs for our clients by nearly 15.5% beyond the Ohio Bureau of Workers' Compensation's (BWC) fee schedule – an annual savings of nearly \$16M.¹

over
\$1M

Prescription savings

We take an aggressive approach toward prescription costs with a drug utilization review system designed to improve the health of injured employees by ensuring the drugs prescribed are appropriate. Through January 2014, CHS secured over \$1M in medical savings for clients by closely monitoring prescription costs.²



Locations and expertise statewide

With more than 220 colleagues, and offices in Cincinnati, Cleveland, Dublin and Toledo, we have the expertise and resources available where you need us – and our reach ensures we know your communities and providers.



Enhanced clinical oversight

Our medical management team drives high-quality care, and helps injured employees return to work as quickly and safely as possible. They contact physicians to negotiate more reasonably related treatments to enhance recovery and reduce delays; and our full-time, on-site medical director assists with clinical matters and complex cases.

\$6.1M

Transitional Work Bonus savings

CHS helps clients with the requirements of BWC's Transitional Work Bonus program, which offers up to 10% off annual premiums when transitional work programs are used to help injured employees return to work. In the past year, 423 CHS clients have participated with total rebates estimated at \$6.1M.

17
years

Return-to-work performance

Since CHS began serving employers 17 years ago, we have consistently achieved outstanding return-to-work (RTW) results. Among the largest Ohio MCOs, CHS has the highest average Measurement of Disability (MoD) score – the latest BWC metric for evaluating RTW performance.³

See reverse side to read what CHS clients say.

service • expertise • results

compmanagement
health systems

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Our clients notice the difference from the moment they switch

According to a survey conducted after the 2012 open enrollment period, 94.7% of employers moving to CHS described the change as a smooth and seamless transition. Below are some comments from our clients about switching to CHS and working with our team.

“The transition from our previous MCO to CHS in 2012 was very smooth with no problems at all and has been a great decision for our company! The most important area of improvement with CHS vs. our previous MCO is communication. My team at CHS is very knowledgeable and their case management is excellent.”

— DONNA BEGLEY, BUCKINGHAM COAL COMPANY

“One of the best decisions that we have made...”

“WOW! What a difference this change has made. A recent prescription review conducted by CHS will save my agency thousands of dollars on claims/premiums.”

— STEPHANIE KELLUM, TOWARD INDEPENDENCE

“...very smooth and effortless...”

“The knowledge and the professionalism of the company and account executive immediately set them apart from the other MCOs. The transition of the change was very smooth and effortless as though they had been representing our company for years. They were very well organized in setting up everything we needed to do to get the process flowing smoothly.”

— TOM MILES, STEEL & ALLOY UTILITY PRODUCTS, INC.

“WOW! What a difference...”

“It has been a year since our transition and it has been one of the best decisions that we have made in risk management.”

— COLLEEN HASSERT, NESTLÉ USA

MCO OPEN ENROLLMENT IS APRIL 28 – MAY 23.
NOW IS THE TIME TO SWITCH. **CHOOSE CHS.**

To learn more and enroll, contact us today!
888-247-7799 | sales@chsmco.com | www.chsmco.com



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¹ CHS Medical Savings Report, 03/11/2014, covering all bills paid in 2013

² Estimated savings through CHS' drug utilization review process as of 01/31/2014

³ BWC quarterly data 01/01/2012 – 09/30/2013